

 NAJAM ASSOCIATES

COMPANY PROFILE



NA GROUP

Project & Resource Management Services
Civil, Electrical, HVAC, Plumbing and Fire Fighting Works

LIST OF CONTENTS.

- ❖ INTRODUCTION
- ❖ SCOPE OF SERVICES
- ❖ CORPORATE DETAILS
- ❖ ASSOCIATED ORGANIZATIONS & SERVICES
- ❖ PRODUCTS AND FOREIGN PRINCIPALS
- ❖ ASSOCIATION WITH PROFESSIONAL BODIES
- ❖ MANAGEMENT
- ❖ PROJECTS EXECUTED
 - Annexure 'A' VESBO PPRC PIPES & FITTINGS
 - Annexure 'B' SDP TERRAIN UPVC PIPES & FITTINGS
 - Annexure 'C' FIBERPOOL INTERNATIONAL SWIMMING POOL
EQUIPMENT
 - Annexure 'D' PEM FOUNTAIN CANADA FOUNTAIN
EQUIPMENT
 - Annexure 'E' FILTERNOX TURKEY, FILTRATION EQUIPMENT

● INTRODUCTION

The organization was formed in 1984 by its founder and CEO Mr. Najam Ul Islam, an Engineering Professional carrying vast experience of Plumbing, Electrical and Air conditioning, with a broad vision of providing quality services to the Construction Industry.

Today, Najam Associates is one of the very few consultancy firms in Pakistan that has encapsulated all facets of design and build projects and is very experienced in Turn Key project scenarios.

With a highly competent, multi-disciplinary team of professionals comprising of architects, engineers and sourcing teams around the world which specialize in sourcing everything from building material to high spec equipment, the firm provides a high quality comprehensive planning and design service for various building and other similar projects.

Our team's long and diverse experience in strategic planning and design, our ability to adopt a holistic approach to any planning and design exercise, our skilled multi disciplinary team, our willingness to be innovative and adopt non-conventional approaches to planning and design, our ability to work together with our clients to help them achieve their strategic goals and objectives based on ground realities are considered as our principal strengths.

The company, under the leadership of its founder and chief Executive and sincere workmanship of its employees, is continued in its efforts to progress and maintain its policy of providing services that qualify for high standard, reliability and dedication.

WNAJAM ASSOCIATES

**SCOPE
OF
SERVICES**

COMPANY PROFILE

NAJAM ASSOCIATES

- Water Supply & Sanitation System
- Fire Detection & Suppression Systems
- Procurement Planning & Management System
- Import and distribution of PPRC Pipe and Fittings
- Import and distribution of UPVC Pipe and Fittings
- Import and distribution of Waste Water Treatment & Water Purification Systems.
- Import and distribution of Swimming Pools, Water Parks and Fountain Equipment.
- Distribution of Jotun Paints
- Distribution of Kansai Paints

WNAJAM ASSOCIATES

CORPORATE DETAILS

COMPANY PROFILE



COMPANY NAME
NAJAM ASSOCIATES

CORPORATE HEAD OFFICE

Showroom & Office No. 9, Ground Floor
Annum Estate, Shahrah – e – Faisal, Karachi.
Ph: +92 21 454 0510, +92 21 439 7052 & 53
Fx: +92 21 438 0148
Email: info@najamgroup.com

SALE POINT

Shop No. 3 Building No. 24-C,
Khayaban – E – Jami, D.H.A Phase VII
Karachi.
Ph: +92 21 824 6998, +92 21 539 5561

ISLAMABAD OFFICE

Flat No. C - 9. First Floor, Block C,
Main Khayaban-e-Kashmir, Sector G-15/3
Islamabad
Ph: +92 51 2304758

STRN No.

12-20-9999-858-73

NTN No.

1339767-2

WNAJAM ASSOCIATES

**ASSOCIATED
ORGANIZATIONS
&
SERVICES**

COMPANY PROFILE

WNAJAM ASSOCIATES

- **NADEEM ASSOCIATES**

One of the leading Contractors in Pakistan having successfully completed several sizeable Projects. (List of Project is Attached as Annexure 'A').

- **PROJECTS & RESOURCES MANAGEMENT**

Providing Consultancy and carrying out Project Management of Plumbing and other related services including providing resource management services with a focus on facilitating material procurement, both local and imported as well as Project Management with emphasis on timely completion of a project with in stipulated budget.

- **CONSTRUCTION & TRADE SOURCES**

A Company carrying out Civil Construction of large and medium scale projects. The scope of services include Structural work, Interior and exterior finishes and complete construction of Residential as well as commercial projects.

- **WATER VENTURES – CALIFORNIA U.S.A**

Our foreign partners having vast experience of design, development and construction of state of the art Water Parks, Water play grounds across the globe. Water Ventures offers a turn key solution in design and installation of Water Parks and other leisure entertainment activities.

- **VESBO SPIRA PIPE CO.**

A company involved in Supply and installation of UPVC Piping system in Diameters from 150 mm to 1200 mm using state of the art Spira Technology which enables on site production of uPVC pipes.

- **TRADIMEX INTERNATIONAL LTD U.K.**

Procurement of building and healthcare equipment based in the United Kingdom Tradimex international Ltd has been a part of Najam Associates since 1994. This company handles all sourcing, purchasing and shipping of all products required for a project outside of Pakistan.

WNAJAM ASSOCIATES

PRODUCTS & FOREIGN PRINCIPALS

COMPANY PROFILE

- **VESBO TURKEY**

Importers of PPRC & UPVC Pipes and Fittings. These products all adhere to British and German Standards and are of the highest quality.

VESBO offering the best solution through a wide range of piping systems since 1989, VESBO products have been preferred by technical consultants, plumbers and house owners in more than 22 countries all over the world.

To maximize customer satisfaction, VESBO production facilities are equipped by the most developed extrusion lines and injection molding machines. With tight quality control procedure, before, during and after production, which are approved by international institutes. The product has been certified by EN-ISO 9002.

PN 20 pipes, transporting water at a temperature of 70°C can last for more than 50 years under normal conditions with an operating pressure of 8.5 bars or 123 psi.

VESBO is not only No.1 brand of Germany. It is Worlds top brand too. VESBO pipes and fittings are manufactured according to the following standards.

PPRC Pipes and Fittings Standards.

DIN-8077 and DIN-8078

Hygiene and Health Concern

VESBO products are manufactured with keeping keen concerns for health in mind.

- Connections of pipes do not require additives such as cement solvent, or fluxes or solder. To ensure the safety of VESBO pipes and fitting for Usage relating to human contact and consumption with portable water, the above standards are strictly adhered to. As and where apply for Drinking water supply systems, Materials, Components, Appliances, Design and Installation.
- KTW-Recommendations - Federal Health office Germany
- DVGW - Test Certificate based on the KTW recommendations for Materials in Contact with Drinking Water
- WRc - Test Certificate - Water Bylaws Scheme/Wrc, Tests of Effect on Water Quality based on BS 6920

Advantages of VESBO PPRC Pipes and Fittings.

- Polypropylene Random Co-polymer raw material from Germany.
- Approved by Water Quality Institutes of 16 countries in the world.
- Random Inspection of the production by SKZ (German Laboratories).
- 50 years service life by DIN-8077.
- High Pressure and Temperature Tolerances.
- High resistance to acid and chlorides.
- Noise free at high flow rates.
- Extensive savings in time and labor.
- Competitive Prices.
- Extremely low thermal conductivity.
- Size range from 20mm – 110mm.

Also in VESBO PPRC Piping System there is NO Leak, NO Rust, NO Corrosion, NO Scaling Down, NO Clogging, NO maintenance, NON-Toxic and NON Carcinogenic.

A Detailed Brochure of the product is also attached herewith for your quick review.

Further to our above line of Products we also offer the range of Pipes & Fittings having the Technologically advance characteristic resultantly a solution for various higher intensity applications like Oil & Gas, Petrochemical, Desalination and other industries. These Products are manufactured by some World renowned and trusted trademark owner. Our specialized products range includes.

- PE Pipes & Fittings
Diameter Range 20mm to 1000mm
- GRP Pipes, Fittings
Diameter Range 75mm to 4000mm
- GRV Pipes
Diameter Range 75mm to 4000mm
- Glass Reinforced Tanks
Diameter up to 4000
- GRE Pipes
Diameter Range 25mm to 1600mm
- GRE High Pressure Pipes
Diameter Range 50mm to 450mm
- SRC Pipes
Diameter Range 25mm to 100mm

- **SDP TERRAIN SPAIN**

Importers of UPVC Pipes and Fittings. These products all adhere to European Standards and are of the highest quality.

The product is preferred by technical consultants, plumbers and house owners across Pakistan and has been used over some the most prestigious project.

To maximize customer satisfaction, the SDP production facilities are equipped by the most developed extrusion lines and injection molding machines. With tight quality control procedure, before, during and after production, which are approved by international institutes. The product has been certified by EN-ISO 9002.

Advantages of SDP Terrain Sewerage Pipes and Fittings.

- Wide Product Range.
- UV Protected
- High Chemical Resistance.
- Easy To Handle and Install.
- Value For Money.
- Corrosion Free.
- Smooth internal surface.
- Sound Proof002E
- Long Service Life.
- Aesthetics.

Due to their highly UV and impact resistant structure, SDP Terrain U-PVC pipes and fittings do not require maintenance for many years even for outdoor installations

A Detailed Brochure of the product is also attached herewith for your quick review.

WNAJAM ASSOCIATES

- **FIBERPOOL INTERNATIONAL SPAIN**

Import, supply and installation of Swimming Pool and Health Club Equipment.

Fiberpool international was established years back with the production of the bobbin wound polyester And fiberglass sand filters using the “filament winding“ technology as its core and which continues to be till now.

The swimming pool industry has been our main market For a long time. However, the development of new materials and technologies have allowed us to Develop a complete range of filters for industrial water treatment applications, Such as water treatment plants, desalination and drinking water plants, etc. Our range of industrial filters are specially recommended as primary or tertiary treatment Filters, as they permit an excellent filtration of floating solids and are also recommended as reactors. The anticorrosive properties of the bobbin wound polyester and excellent alternative to steel tanks in many applications.

With the “filament winding” technology it is possible to manufacture tanks of high elasticity and high pressure resistance. That is why, our bobbin wound polyester and fiberglass sand filters were the product that have give us an international prestige and high reputation to the brand name FIBERPOOL you can find our filters in more than 60 countries worldwide ,In particular in lage size hotel Pools, tourist resorts, parks, aquariums, desalination plants, drinking waterplants, waste water plants, etc

The Fiberpool International manufactures a complete range of products for Swimming Pools sizes from domestic to Olympic. A detailed product brochure is attached herewith for quick reference.

WNAJAM ASSOCIATES

- **FILTERNOX TURKEY**

Importer, Equipment for Filtration Equipment.

The Filternox® brand automatic self cleaning filter is an innovative product developed and presented to the market in collaboration with the Turkish Engineers of the Research and Development department of Antel Treatment System Construction and Commerce Co. Inc. which has more than 20 years experience in the field of water treatment and filtration.

Filternox® Automatic Self-Cleaning Filters physically filtrate suspended solids, particles, macro-organisms and other solid-state contaminants and by protecting against blockage of industrial systems and equipment, modern agricultural irrigation systems, water systems etc. The stainless steel coarse screen and the stainless steel fine screen mounted in the body perform physical fine filtration from 3000 down to 15 microns, according to the application. The back-flushing control unit installed on the filter body provides automatic self-cleaning of the filter by using the pressure of the water without requiring any additional energy.

Filternox® Automatic Self-Cleaning Filters provide best performance due to its stainless steel structure, large filtration area, hydraulic pressure operation without requiring any additional power, automatic back-flush system, installation and maintenance ease and unlimited flow-rate have superior characteristics compared to competitive devices.

Providing higher performance with more convenient conditions, Filternox ® Automatic Self-Cleaning Filters find many application areas in water and various liquid filtration.

- Cooling Tower & HVAC
- Power Generation
- Surface Water, UF & RO
- Condense Water
- Well Water
- Sea, lake, river water
- Various industrial applications
- Potable Water
- Irrigation Water
- Use of Wastewater for irrigation
- Recreation areas, gardens, landscape irrigation
- Golf course irrigation
- Filtration of other liquids
- Hydroelectric power plant seal and turbine cooling water
- Domestic usage
- Waste water filtration

WNAJAM ASSOCIATES

Our company also deals in the following products.

- **PEM FOUNTAIN CANADA**
Importer, Equipment for Fountain, Water Display and Fountain Ponds
- **ASTIM TURKEY**
Importer, Equipment for Sewerage and Waste Water Treatment.
- **WATER WORKS CANADA**
Importer, Equipment for Sewerage and Waste Water Treatment.
- **PURE AQUA USA**
Importer, Equipment for Water Purification including RO Systems.

WNAJAM ASSOCIATES

**AFFILIATION WITH
PROFESSIONAL
ASSOCIATIONS**

COMPANY PROFILE

WNAJAM ASSOCIATES

- **PAKISTAN HVACR SOCIETY**
- **ASHRAE PAKISTAN CHAPTER**
- **PAKISTAN SOCIETY OF PLUMBING PROFESSIONALS**
- **FIRE PROTECTION ASSOCIATION OF PAKISTAN**
- **POLY PRODUCTS IMPORTERS ASSOCIATION OF PAKISTAN**
- **HONAR FOUNDATION.**
- **RENEWABLE & ALTERNATE ENERGY ASSOCIATION OF PAKISTAN**

WNAJAM ASSOCIATES

**MANAGEMENT
AND
KEY PROFESSIONALS**

COMPANY PROFILE

TOP MANAGEMENT



Mr. Najam Ul Islam **Chief Executive**

Mr. Najam's efforts enabled him to collect a team of professionals and brought them together under one roof. An Engineering Professional carrying a vast experience of Plumbing, Air Conditioning and other Mechanical discipline. For last 20 years he is successfully managing a leading Plumbing Contracting Company in Pakistan which has completed more than 400 different size of Projects including Five Star Hotels, Residential, Commercial, Industrial buildings and Clubs. He is a member of several Professional Societies in Pakistan.

Mr. Najam carries an overall experience of 30 years working in construction industry and possesses a comprehensive knowledge in many disciplines. His capabilities are given a high regard in the industry circles and his views are invited to address many problems faced by the industry.

MEMBERSHIPS

- Member Pakistan HVACR SOCIETY
- Member Board of Governors of ASHRAE Pakistan Chapter
- Member Pakistan Fire Protection Society
- Member & Founder of Pakistan Society of Plumbing Professionals.

WNAJAM ASSOCIATES



Mr. Nadeem Abdul Salam
Head of Contracting Division

Being the Head of Contracting Division, Mr. Nadeem is Responsible for acquiring, Execution and Commissioning of the Contracts. An Engineering Professional carrying a vast experience of Plumbing, Air Conditioning and other Mechanical disciplines,

MEMBERSHIPS

- Member Pakistan HVACR SOCIETY
- Member Pakistan Fire Protection Society
- Member of Pakistan Society of Plumbing Professionals.



Mr. Aftab H. Gillani
Head of Projects Division

Being Head of Projects Division, Mr. Aftab H. Gillani is responsible to Plan & Manage the Projects with regard to timely and successful completion with focus on financial aspects.

Mr. Gillani's career is spread over 20 years working for several leading construction companies in Pakistan prior to joining NA Group. He has been involved in successful completion of some notable industrial projects in Pakistan as listed below.

- Finance & Trade Centre Karachi
- Embassy for Poland – Islamabad
- Embassy of Kuwait - Islamabad
- Dewan Salman Fibre Plant - Hattar
- Toyota Assembly Plant – Karachi
- Pioneer Cement Plant – Joharabad
- Fauji Cement Plant – Taxila

MEMBERSHIPS

- Founder Member of Pakistan Society of Plumbing Professionals.

WNAJAM ASSOCIATES

MANAGEMENT

TOP MANAGEMENT

Mr. Najam Ul Islam

Chief Executive

Mr. Nadeem Abdul Salam

Head of Contracting Div.

Mr. Aftab H. Gillani

Head of Projects Div.

MIDDLE MANAGEMENT

Mr. Syed Azhar kazmi

G.M Sales & Marketing

Mr. Salman Abbasi

Business Development

Mr. Noor Hassan

Finance/Accounts

Mr. Fasih Uddin

Purch. /Procurement.

Ms. Iqra Saeed

Secretary

PROJECTS/TECHNICAL STAFF

Mr. Zeeshan

Engineer

Mr. Habibullah

Site Engineer

Mr. Jawad Jillani

Qty.Surveyor/Estimation Engineer

Mr. Hafiz Azhar

Engg Coordination

Mr. Imran

Site Supervisor

Mr. Zubair

Site Supervisor

Mr. Shaukat

Foreman

Ms. Iqra

CAD Operator

Mr. Ali Akbar

Store Keeper

(Technical Staff and Skilled & Unskilled labour is inducted as per project requirement on Project-to-Project basis.)

SUCCESS STORY

ANNEXURE 'A'

COMPANY PROFILE

WNAJAM ASSOCIATES

List of Projects where VESBO PPRC Pipes & Fittings are being installed.

1. M/s: New Benazir Bhutto International Islamabad.
2. M/s. Behria College M.T. Khan Road
3. M/s: Allied Residential Complex Karsaz PN
4. M/s: Navy Housing Scheme Dolmaia
5. M/s: Navy Housing Scheme Haider
6. M/s: Burhani Hospital
7. M/s: Masoomeen Hospital
8. M/s: Sasi Royal Residency
9. M/s: Creek Vista Project D.H.A Karachi.
10. M/s: Sheraton Hotel Karachi
11. M/s: Southend Club Karachi.
12. M/s: Habib Bank Tower Karachi.
13. M/s: Al-Faisal Bank Limited Karachi.
14. M/s: Karachi Beach Residency & Shopping Mall
15. M/s: Expo Center Karachi.
16. M/s: G & T Tower (Novatex Limited)
17. M/s: Madina Esate (Al-Haram 1 & 2)
18. M/s: Agha Khan Hospital
19. M/s: Trauma Center (Civil Hospital)
20. M/s: UBL Kh - e- Ittihad
21. M/s: Askari Bank
22. M/s: FFC Head office Rawalpindi
23. M/s: McDonald Lahore
24. M/s: Al Hafiz Industries
25. M/s: Harmain Royal Residency
26. M/s: Lakhani Presidency
27. M/s: Elahi Arcade
28. M/s: Tile House
29. M/s : Lady Diffurine Hospital
30. Mr: Iqbal Clifton
31. M/s: Kashmir Surgical Hospital
32. M/s: Popular Pipe Lahore
33. M/s: M.Raza & Company Quetta
34. M/s: Dynamic Enterprise Lahore
35. Mr. Nayyar Mannan
36. M/s: Uni Famouse Marketing Faisalabad
37. M/s: Tarbela Pipes Store Sialkot
38. M/s: Hassan Corporation
39. M/s: Saudi Pak Bank

WNAJAM ASSOCIATES

40. Mr: Ahmed Hassan Rana Advocate
41. Mr: (Brgdr) Akhter Zamin
42. Mr. Sohail Jafrani
43. M/s: S.S Associates.
44. Mr. Abrar Zaidi
45. M/s: Madina Sanitary
46. M/s: Mc Donald's Tariq Road
47. M/s: Sara Corporation
48. M/s: Zia-Ul Haq & Sons Company
49. Mr. Tariq Anees
50. M/s: Iqra University Sports Complex
51. Mr. (Brgdr) Bashir Akhter Gondal (Islamabad)
52. M/s: Reliance Engineering
53. M/s: H.S Trading
54. M/s: Reliance Corporation.
55. M/s: Qatar consulate Khi
56. M/s: Citi Tower
57. M/s: Citi Club residency
58. M/s: Citi heights
59. M/s: Cita Cardino
60. M/s : Citi View
61. M/s : Citi Center
62. M/s : Country Classic
63. M/s: UG Foods Company
64. M/s: Metro Cash & Carry (Khi-Lhr-Isb)
65. M/s: Oak Towers
66. M/s: Roomi Health Foundation
67. M/s: Pearl Residency
68. M/s: DHA Golf Club Khi
69. M/s: Faisal Bank Phase (VIII)
70. M/s : PC Gawadar
71. M/s : PC Expo Center
72. M/s : Samrina Tower
73. M/s : Samrina Corner
74. M/s : I.B.A
75. M/s : Z & N Tower
75. M/s : Rehman Medical Institute Peshawar
76. M/s : The Kidney Centre
77. M/s : DR. Ziauddin (Hospital Clifton Block 6)
78. Mr. Shahzad Naseer (DIN Groups)
79. M/s : Country Comfort
80. M/s : Bantwa Hospital

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- 81. M/s : K.E.S.C
- 82. M/s : Al Hafiz Group
- 83. M/s : McDonalds (D.H.A)

ANNEXURE 'B'

COMPANY PROFILE

List of Projects where SDP Terrain Pipes & Fittings are being installed.

1. New Benazir Butto International Islamabad
2. Kuwait Consulate
3. Sheraton Hotel
4. Aqeel Bilgiram Residence
5. Burhani Hospital
6. Masoomeen Hospital
7. G & T Tower (Novatex Limited)
8. Harmain Royal Residency
9. Lakhani Presidency
10. G.R.S Global (P.E.C.H.S)
11. Creek Lodges D.H.A
12. McDonald Lahore
13. Trauma Center (Civil Hospital)
14. Chief of Navel Staff Mr. Noman Bashir Residence
15. Syed Ali Amir Residence D.H.A
16. Hakeem Residence D.H.A
17. Parsa Classic
18. South City Tower
19. Benazir Bhutto International Air Port Islamabad
20. The Mall
21. Centre Point (TPL Properties)
22. S.K Interior (Dolmen Mall Clifton)
23. Falak Naz Residency (DHA)
24. P.K Live Meat & Co

ANNEXURE 'C'

WNAJAM ASSOCIATES

List of Projects where Swimming Pool Equipment are being installed.

HOTELS/CLUBS

1. M/s: Karachi Club.
2. National Bank Sports Complex Karachi
3. M/s: Southend Club (Pvt) Limited D.H.A Karachi
4. M/s: Sawat Serena Hotel, Sawat.
5. M/s: Quetta Serena Hotel, Quetta.
6. M/s: Karachi Boat Club.
7. M/s: Beach Luxury Hotel, Karachi.
8. M/s: Avari Hotel, Karachi.
9. M/s: Serena Hotel, Gilgit.
10. M/s: Marina Club D.H.A, Karachi.
11. M/s: Sindh Sports Board, Hyderabad.
12. New Defence Club Karachi.
13. M/s: Karachi Sheraton Hotel.
14. Mr. Alamgir House, Karachi..

RESIDENTIAL PROJECT –SWIMMING POOLS

15. Mrs. Roomi Residency D.H.A Karachi.
16. Mr. Shahid Ahmed Residence K.D.A, Scheme No. 1 Karachi
17. Mr. Nageen Arshad Fazil Residence D.H.A, Karachi.
18. M/s: Manzoor Allah Walla.
19. M/s: Afshan Amjad Residence D.H.A, Karachi
20. Mr. Saeed Ather Residence D.H.A, Karachi.
21. M/s: Waheed Asghari Memorial Trust.
22. M/s: Al-Haram I – II Tower Tariq Road Karachi
23. M/s: Sasi Royal Residency Clifton
24. Mr. Mian Sharif Residence
25. Mr. Noor Muhammad Residence
26. Mr. Nisar Motiwala Residence
27. Mr. Mushtaq Allay.
28. Mr. Saya's Banglows.
29. Mr. Khuwaja Mansoor Mairaj.

WNAJAM ASSOCIATES

30. Mr. Mohammed Jaffar.
31. Mr. Haleem Ghori.
32. Mr. Zahid Adamjee.
33. Mr. Aga Feroz.
34. Mr. Capt. Asif.
35. Mr. Tariq Bawany.
36. Mrs. Nadira Punjwany.
37. Mrs. Sabahat Aftab.
38. Mr. Misree Shah.
39. Mr. Khalid Hasan
40. Mr. Iqbal Bhatti.
41. M/s: Nazim Feroz.
42. Mr. Aftab Qazalash.
43. Mr. Shahid Ahmed.
44. Mr. Talpur.
45. Mr. Salik Chundrighar.
46. Mr. Hammed Jafar.
47. M/s: Gul Ahmed.
48. Mr. Abbasi House.
49. Mr. Zia Isphahani.
50. Mr. Jahangir Siddique.
51. Mr. Capt. Imran Qureshi.
52. Hawa House. Adam Mosque.
53. Mr. Tariq Islam.
54. Mr. Zulfiqar Lakhani.
55. Baluchistan House. Extension Islamabad.
56. Kashana-e-Atfal.
57. M/s: Granulars House.
58. Mr. Alamgir House.
59. Mr. Mumtaz Feroz House.
60. Al-Hamra House.
61. Dr. Alvi Bungalow.
62. Millat Garden, Malir.
63. Mrs. Zohra Abedin Lotia.
64. Bilawal House.

WNAJAM ASSOCIATES

- 65. Mr. Shahnoor.
- 66. Mr. Lawai.
- 67. Mr. Anis Ismail.
- 68. Mr. Hanif.
- 69. Dr. Ahsan-ul-Haq.
- 70. Mr. Jawed Iqbal.
- 71. Mr. Haji Younas.
- 72. Mr. Mutahair Hussain
- 73. Mr. Iqbal residence Clifton.
- 74. Arshad Alam .

WATER PARKS

- 75. Cozy Water Park, Karachi.
- 76. Acme Water Park, Hyderabad.
- 77. M/s. Chiqu Water Park, Karachi.
- 78. M/s Palm Village, Karachi.